

John Locke, from *Essay Concerning Human Understanding*
from Book III: Of Words, Chapters 1-3

Chapter 1: Of Words or Language in General

1. **Man fitted to form articulate sounds.** God, having designed man for a sociable creature, made him not only with an inclination, and under a necessity to have fellowship with those of his own kind, but furnished him also with language, which was to be the great instrument and common tie of society. Man, therefore, had by nature his organs so fashioned, as to be fit to frame articulate sounds, which we call words. But this was not enough to produce language; for parrots, and several other birds, will be taught to make articulate sounds distinct enough, which yet by no means are capable of language.

2. **To use these sounds as signs of ideas.** Besides articulate sounds, therefore, it was further necessary that he should be able to use these sounds as signs of internal conceptions; and to make them stand as marks for the ideas within his own mind, whereby they might be made known to others, and the thoughts of men's minds be conveyed from one to another.

3. **To make them general signs.** But neither was this sufficient to make words so useful as they ought to be. It is not enough for the perfection of language, that sounds can be made signs of ideas, unless those signs can be so made use of as to comprehend several particular things: for the multiplication of words would have perplexed their use, had every particular thing need of a distinct name to be signified by. To remedy this inconvenience, language had yet a further improvement in the use of general terms, whereby one word was made to mark a multitude of particular existences: which advantageous use of sounds was obtained only by the difference of the ideas they were made signs of: those names becoming general, which are made to stand for general ideas, and those remaining particular, where the ideas they are used for are particular...

Chapter 2: Of the Signification of Words

1. **Words are sensible signs, necessary for communication of ideas.** Man, though he has great variety of thoughts, and such from which others as well as himself might receive profit and delight; yet they are all within his own breast, invisible and hidden from others, nor can of themselves be made to appear. The comfort and advantage of society not being to be had

without communication of thoughts, it was necessary that man should find out some external sensible signs, whereof those invisible ideas, which his thoughts are made up of, might be made known to others. For this purpose nothing was so fit, either for plenty or quickness, as those articulate sounds, which with so much ease and variety he found himself able to make. Thus we may conceive how words, which were by nature so well adapted to that purpose, came to be made use of by men as the signs of their ideas; not by any natural connexion that there is between particular articulate sounds and certain ideas, for then there would be but one language amongst all men; but by a voluntary imposition, whereby such a word is made arbitrarily the mark of such an idea. The use, then, of words, is to be sensible marks of ideas; and the ideas they stand for are their proper and immediate signification.

2. **Words, in their immediate signification, are the sensible signs of his ideas who uses them.** The use men have of these marks being either to record their own thoughts, for the assistance of their own memory or, as it were, to bring out their ideas, and lay them before the view of others: words, in their primary or immediate signification, stand for nothing but the ideas in the mind of him that uses them, how imperfectly soever or carelessly those ideas are collected from the things which they are supposed to represent. When a man speaks to another, it is that he may be understood: and the end of speech is, that those sounds, as marks, may make known his ideas to the hearer. That then which words are the marks of are the ideas of the speaker: nor can any one apply them as marks, immediately, to anything else but the ideas that he himself hath: for this would be to make them signs of his own conceptions, and yet apply them to other ideas; which would be to make them signs and not signs of his ideas at the same time, and so in effect to have no signification at all. Words being voluntary signs, they cannot be voluntary signs imposed by him on things he knows not. That would be to make them signs of nothing, sounds without signification. A man cannot make his words the signs either of qualities in things, or of conceptions in the mind of another, whereof he has none in his own. Till he has some ideas of his own, he cannot suppose them to correspond with the conceptions of another man; nor can he use any signs for them of another man; nor can he use any signs for them: for thus they would be the signs of he knows not what, which is

in truth to be the signs of nothing. But when he represents to himself other men's ideas by some of his own, if he consent to give them the same names that other men do, it is still to his own ideas; to ideas that he has, and not to ideas that he has not.

3. Examples of this. This is so necessary in the use of language, that in this respect the knowing and the ignorant, the learned and the unlearned, use the words they speak (with any meaning) all alike. They, in every man's mouth, stand for the ideas he has, and which he would express by them. A child having taken notice of nothing in the metal he hears called gold, but the bright shining yellow colour, he applies the word gold only to his own idea of that colour, and nothing else; and therefore calls the same colour in a peacock's tail gold. Another that hath better observed, adds to shining yellow great weight: and then the sound gold, when he uses it, stands for a complex idea of a shining yellow and a very weighty substance. Another adds to those qualities fusibility: and then the word gold signifies to him a body, bright, yellow, fusible, and very heavy. Another adds malleability. Each of these uses equally the word gold, when they have occasion to express the idea which they have applied it to: but it is evident that each can apply it only to his own idea; nor can he make it stand as a sign of such a complex idea as he has not...

Chapter 3: Of General Terms

1. The greatest part of words are general terms. All things that exist being particulars, it may perhaps be thought reasonable that words, which ought to be conformed to things, should be so too, I mean in their signification: but yet we find quite the contrary. The far greatest part of words that make all languages are general terms: which has not been the effect of neglect or chance, but of reason and necessity.

2. That every particular thing should have a name for itself is impossible. First, It is impossible that every particular thing should have a distinct peculiar name. For, the signification and use of words depending on that connexion which the mind makes between its ideas and the sounds it uses as signs of them, it is necessary, in the application of names to things, that the mind should have distinct ideas of the things, and retain also the particular name that belongs to every one, with its peculiar appropriation to that idea. But it is beyond the power of human capacity to frame and retain distinct ideas of all the particular things we meet with: every bird and beast men saw; every tree and plant that affected the senses, could not

find a place in the most capacious understanding. If it be looked on as an instance of a prodigious memory, that some generals have been able to call every soldier in their army by his proper name, we may easily find a reason why men have never attempted to give names to each sheep in their flock, or crow that flies over their heads; much less to call every leaf of plants, or grain of sand that came in their way, by a peculiar name.

3. And would be useless, if it were possible. Secondly, If it were possible, it would yet be useless; because it would not serve to the chief end of language. Men would in vain heap up names of particular things, that would not serve them to communicate their thoughts. Men learn names, and use them in talk with others, only that they may be understood: which is then only done when, by use or consent, the sound I make by the organs of speech, excites in another man's mind who hears it, the idea I apply it to in mine, when I speak it. This cannot be done by names applied to particular things; whereof I alone having the ideas in my mind, the names of them could not be significant or intelligible to another, who was not acquainted with all those very particular things which had fallen under my notice.

4. A distinct name for every particular thing, not fitted for enlargement of knowledge. Thirdly, But yet, granting this also feasible, (which I think is not), yet a distinct name for every particular thing would not be of any great use for the improvement of knowledge: which, though founded in particular things, enlarges itself by general views; to which things reduced into sorts, under general names, are properly subservient. These, with the names belonging to them, come within some compass, and do not multiply every moment, beyond what either the mind can contain, or use requires. And therefore, in these, men have for the most part stopped: but yet not so as to hinder themselves from distinguishing particular things by appropriated names, where convenience demands it. And therefore in their own species, which they have most to do with, and wherein they have often occasion to mention particular persons, they make use of proper names; and there distinct individuals have distinct denominations.

5. What things have proper names, and why. Besides persons, countries also, cities, rivers, mountains, and other the like distinctions of place have usually found peculiar names, and that for the same reason; they being such as men have often an occasion to mark particularly, and, as it were, set before others in their discourses with them. And I doubt not but, if we had reason to mention particular horses as often as we have to mention

particular men, we should have proper names for the one, as familiar as for the other, and Bucephalus would be a word as much in use as Alexander. And therefore we see that, amongst jockeys, horses have their proper names to be known and distinguished by, as commonly as their servants: because, amongst them, there is often occasion to mention this or that particular horse when he is out of sight.

6. How general words are made. The next thing to be considered is how general words come to be made. For, since all things that exist are only particulars, how come we by general terms; or where find we those general natures they are supposed to stand for? Words become general by being made the signs of general ideas: and ideas become general, by separating from them the circumstances of time and place, and any other ideas that may determine them to this or that particular existence. By this way of abstraction they are made capable of representing more individuals than one; each of which having in it a conformity to that abstract idea, is (as we call it) of that sort.

7. Shown by the way we enlarge our complex ideas from infancy. But, to deduce this a little more distinctly, it will not perhaps be amiss to trace our notions and names from their beginning, and observe by what degrees we proceed, and by what steps we enlarge our ideas from our first infancy. There is nothing more evident, than that the ideas of the persons children converse with (to instance in them alone) are, like the persons themselves, only particular. The ideas of the nurse and the mother are well framed in their minds; and, like pictures of them there, represent only those individuals. The names they first gave to them are confined to these individuals; and the names of nurse and mamma, the child uses, determine themselves to those persons. Afterwards, when time and a larger acquaintance have made them observe that there are a great many other things in the world, that in some common agreements of shape, and several other qualities, resemble their father and mother, and those persons they have been used to, they frame an idea, which they find those many particulars do partake in; and to that they give, with others, the name man, for example. And thus they come to have a general name, and a general idea. Wherein they make nothing new; but only leave out of the complex idea they had of Peter and James, Mary and Jane, that which is peculiar to each, and retain only what is common to them all.

8. And further enlarge our complex ideas, by still leaving out properties contained in them. By the same way that they come by the general name and idea of man, they easily advance to more general names and

notions. For, observing that several things that differ from their idea of man, and cannot therefore be comprehended under that name, have yet certain qualities wherein they agree with man, by retaining only those qualities, and uniting them into one idea, they have again another and more general idea; to which having given a name they make a term of a more comprehensive extension: which new idea is made, not by any new addition, but only as before, by leaving out the shape, and some other properties signified by the name man, and retaining only a body, with life, sense, and spontaneous motion, comprehended under the name animal....

12. Abstract ideas are the essences of genera and species. The next thing therefore to be considered is, What kind of signification it is that general words have. For, as it is evident that they do not signify barely one particular thing; for then they would not be general terms, but proper names, so, on the other side, it is as evident they do not signify a plurality; for man and men would then signify the same; and the distinction of numbers (as the grammarians call them) would be superfluous and useless. That then which general words signify is a sort of thing; and each of them does that, by being a sign of an abstract idea in the mind; to which idea, as things existing are found to agree, so they come to be ranked under that name, or, which is all one, be of that sort. Whereby it is evident that the essences of the sorts, or, if the Latin word pleases better, species of things, are nothing else but these abstract ideas. For the having the essence of any species, being that which makes anything to be of that species; and the conformity to the idea to which the name is annexed being that which gives a right to that name; the having the essence, and the having that conformity, must needs be the same thing: since to be of any species, and to have a right to the name of that species, is all one. As, for example, to be a man, or of the species man, and to have right to the name man, is the same thing. Again, to be a man, or of the species man, and have the essence of a man, is the same thing. Now, since nothing can be a man, or have a right to the name man, but what has a conformity to the abstract idea the name man stands for, nor anything be a man, or have a right to the species man, but what has the essence of that species; it follows, that the abstract idea for which the name stands, and the essence of the species, is one and the same. From whence it is easy to observe, that the essences of the sorts of things, and, consequently, the sorting of things, is the workmanship of the understanding that abstracts and makes those general ideas.